

**Memphis Speech and Hearing Center**

August 19, 2022

*Re: State of Tennessee Public Chapter No. 464, Senate Bill No. 1036, Public Acts of 1993.  
Amendment No. 1 to SB1262, Senate Bill No. 1262, House Bill No. 1173*

Annual summary of Clients Served, Hearing Aids Dispensed, Student Practicum Hours, and  
Hours Billed for Academic Year 2021-2022 (Fall 2021, Spring 2022, and Summer 2022  
Semesters)

Number of Hearing Aid Clients Served for Year 2021-2022:	159
Total Dispensed Hearing Aids: <sup>1</sup>	240
Number of Client-Contact/Student Practicum Hours (Hearing Aid Evaluation and Follow-up) <sup>2</sup>	795
Estimated Billed Client Hours: <sup>3</sup>	720
(Hearing Aid Evaluation and Follow-up)	
Hearing Aid Cost <sup>4</sup>	\$100,608
Total Billed Charges for Hearing Center	\$425,042
Hearing Center Revenue <sup>5</sup>	\$324,434

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<sup>1</sup> Dispensed at MSHC including Lion's Club, Church Health Center and Le Bonheur devices (35)

<sup>2</sup> Student contact hours is number of clients x 5 total contact hours (estimated based on total hearing aid appointments)

<sup>3</sup> Clients are billed by procedure rather than by the hour (number of hearing aids dispensed x 3 for total billed procedure time)

<sup>4</sup> Cost of hearing aids

<sup>5</sup> MSHC now collaborates with UT-Le Bonheur Pediatrics Specialists (ULPS) for billing and collections. Revenue is calculated from hearing center payments accessible through the ULPS system for Fall 2021, Spring 2022 and Summer 2022 semesters (August 1, 2021-July 31, 2022) and reflects contractual adjustments.